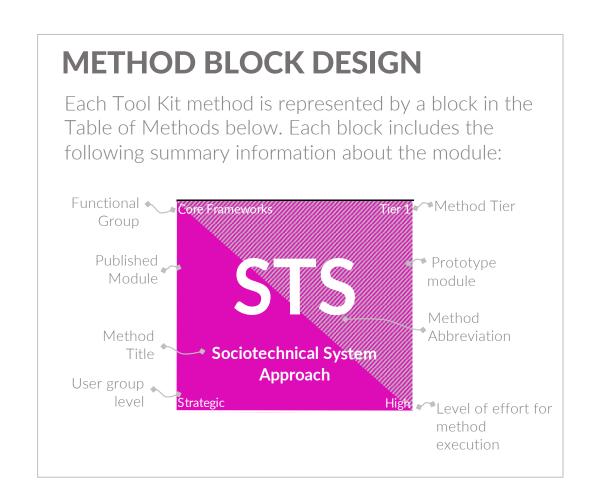


milestones, Tech Seeker solution adoption stages and the SocioTechnical

System Model that guides Zylter design of specific methods.

This periodic table lists and categorizes each of the methods included in the current *Tech Strategy Tool Kit*. The methods are organized by Functional Group based on the functional area addressed and by Tier based on the level of effort and expertise required for execution.

Each module applies methods that are based on industry best practices and that have been applied, refined, and validated through client-focused Zylter projects and analyses.



CORE FRAMEWORKS	STRATEGIC PLANNING			SOLUTION DESIGN + DEVELOPMENT			SOLUTION ADOPTION + LIFECYCLE PLANNING			MARKET ANALYSIS + DEVELOPMENT			USER + WORKFORCE ANALYSIS			PROCESS DESIGN + IMPROVEMENT			
TIER 1 Summary Approaches* Sociotechnical System Approach Strategic Tier 1 Core Frameworks Tier 2 Core Frameworks Tier 1 Core Frameworks Tier 2 Core Frameworks Tier 2 Core Frameworks Tier 3 Core Frameworks Tier 3 Core Frameworks Tier 1 Core Frameworks Tier 1 Core Frameworks Tier 2 Core Frameworks Tier 3 Core Frameworks Tier 3 Core Frameworks Tier 3 Core Frameworks Tier 3 Core Frameworks Tier 4 Core Frameworks Tier 5 Core Frameworks Tier 5 Core Frameworks Tier 5 Core Frameworks Tier 1 Core Frameworks Tier 1 Core Frameworks Tier 1 Core Frameworks Tier 2 Core Frameworks Tier 3 Core Frameworks Tier 5 C	Strategic Planning Tier: Strategic Planning Tier:			Solution Design + Tier 1 Development TR Technology Readiness Level Assessment Operational Moderate	Solution Design + Tie Development SRL Solution Readiness Level Assessment Operational Modera	ar 1													
General Assessment Assessment Methods and resources that can be executed with mostly descriptive information and quickly applied to inform key decisions. These methods are general supported by or expanded on by detailed methods and technical analyses.	Strategic Planning Tier S SEM Strategic Engagement Mapping	Strategic Planning Tier Oliver Objectives and Key Results Review Design	2 Strategic Planning Tier 2 Strat Recommendation Development	Solution Design + Tier 2 UCD Use Case Description	Solution Design + Tie SCS System Component Sketch	Solution Design + Tier 2 Solution Design + Tier 2 System Capabiltiy to Use Requirement Crosswalk	Solution Adoption + Life Cycle Planning Tier ASSA Assessment of Solution Alternatives	2 Solution Adoption + Life Cycle Planning Plot Project Plan	Solution Adoption + Life Cycle Planning Tier 2 DEP Drone Employment Profile		2 Market Analysis + Developm Tier 2 VP Value Proposition Framework		User Research Tier 2 UPD User Persona Development	User Research Tier 2 USA User Segmentation Analysis	User Research Tier 2 Task Function Hierarchy Description	Process Design + Tier 2 TSD Team Structure Design	Process Design + Tier Improvement TAAA Task Automation Assessment	2 Process Design + Tier 2 OPD Operational Process Description	
	Strategic Moderat Strategic Planning Tier: Strategic Forecast Development Strategic Moderat Moderate	Strategic Return on Investment Assessment Strategic Modera Modera Modera Modera		Operational Solution Design + Development Tier 2 Technology Use Case Identification Strategic Moderate		Product Requirements Document Design Product Requirements Document Design Moderate Moderate	Operational Modera Solution Adoption + Life Cycle Planning Concept of Operations Assessment Operational Modera	2 Solution Adoption + Life Cycle Planning System Employment Sketch	e Operational Moderate 2	Strategic Lo	w Strategic Low		Operational User Research Tier 2 Solution Service Delivery Design	Strategic Lov	V Operational Low	Operational Process Design + Improvement Tier 2 Activity Identification Assessment Operational Moderate	v Operational Moderat	Operational Moderate	
	Strategic Planning Tier: Product Ecosystem Maturity Assessmsnrt Strategic Moderate	Strategic Planning Tier Strategic Priority Identification Strategic Lo	n	Solution Design + Tier 2 USC D User Story Development Operational Moderate	DPR	Solution Design + Development User Experience Mapping Moderate Moderate Moderate Moderate	Орегаципа	е Орегация (модела					Sperational Company (Company Company C			Орегаціонаї			
TIER 3 Detailed extensive numeric and/or descriptive information to provide a more detailed examination and assessment.	Strategic Planning Tier 3 SEP Strategic Engagement Prioritization Strategic Moderate	Strategic Planning Tier IPP Intellectual Propoerty Prioritization Framework	Strategic Planning Tier 3 R Implementation Roadmap Dev	Solution Design + Tier 3 Solution Design + Tier 3 Solution Journey Mapping		Solution Design + Tier 3 Development System Technology Map	Solution Adoption + Life Cycle Planning Tier Total Cost of Ownership Assessment	Solution Adoption + Life Cycle Planning Tier Capabiltiy Development Roadmap	Solution Adoption + Life Cycle Planning Tier 3 Solution Deployment Concept	Market Analysis + Developm Tier Total Addressable Market Analysis	Approach	Strategic Planning Tier 3 CLA Competitor Landscape Analysis	User Research Tier 3 QUP Quantiative Usage Profile Creation	User Research Tier 3 QSD Qualitative Survey Design	User Research Tier 3 Functional Task Analysis	Process Design + Tier 3 PR Production Readiness Level	ABM Activity Based Management Design	Process Design + Tier 3 Process Design + Tier 3 Operation Process Mapping	
	SRD	Strategic High Strategic Planning Tier Pitch Deck Development	Strategic Moderate 3 Strategic Planning Tier 3 Strategic Foresight Analysis	Operational Moderate Solution Design + Tier 3 Development Product Catalog Design	Operational Moderate Solution Design + Tie Solution Requirments Identification	Solution Design + Tier 3 Solution Design + Tier 3 System Sub-Component Summary	Solution Adoption + Life Cycle Planning Knowledge Transfer Design Approach	Solution Adoption + Life Cycle Planning Manufacturing Readiness Assessment	Solution Design + Tier 3 Development System Operating Profile Development	Operational Moderat	Strategic Moderate	Strategic Moderate	FTA		Operational Moderate User Research Tier 3 Tech Adportion Indicator Assessment	Process Design + Improvement A C		Process Design + Tier 3 Production Readiness Level Assessment	
	Strategic High	Strategic Hig	gh Strategic Moderate	Operational High Solution Design + Tier 3 Development USe Case Prioritization	Operational Moderate	Operational High	Operational Hig	h Operational Hig	h Operational Moderate				Operationa Moderate	Operations////////////////////////////////////	Operational Moderate	Operational Moderate	Derational Moderat	Operational Moderate	
TIER 4 Technical extensive data that is usually numeric and generally requires specialized software and expertise to execute.	Strategic Planning Tier of BA Organizational Benchmarking Analysis	Strategic Planning Tier IAP Implementation Action Prioritization	4 Strategic Planning Tier 4 Solution Oper obtainity Mapping	Solution Design + Tier 3 Solution Design + Tier 3 Solution Design + Tier 3 System Capability Map	Solution Design + Tie Product Roadmap Development Development	Solution Design + Tier 4 Development Concept of Operations Assessment	Solution Adoption + Life Cycle Planning Total Cost of Ownership Modeling		Solution Adoption + Life Eyele Planning Concept of Operations Assessment	Market Analysis + Developm Tier TCB Technical Content Database	PPD	Market Analysis + Developm Tier 4	User / Workforce Analysis Tier 4 Workforce Dev Requirements Assess		User Research Tier 4 Workforce Addressable Market			PDR	
	Operational High Strategic Planning Tier of the Community of the Community Description of the Community	Strategic High Strategic Planning Tier Strategic Planning Tier Strategic Planning Strategic Planning Tier Strategic Planning T	gh Strategic High	Operational High Solution Design + Development Tier 4 Technical Proposal Design	Strategic Hi Solution Design + Development Tie Simulation Description Matri	igh Operational High r 3 Solution Design + Development Tier 3 Use Case Prioritization Proforma	Operational High	h Strategic High	h Operational High	Operational Hig Market Analysis + Developm Tier Social Network Analysis	Market Analysis + Developmi Tier 4 Qualitative Database Design	TPM	Operational High User / Workforce Analysis Tier 4	Operational High Solution Design + Tier Development XR Application Mapping	Operational Moderate	Operational High	n Operational Hig	Operational High	
	\$\$\$\$\$\$9.55	55690655			Development XR Application Mapping	Action of the Product Catalog Prioritization High Tier 4 Product Catalog Prioritization				Operational	n Operational	Strategic Moderate	Operational High	Strategic					
* TIER 1: SUMMARY APPROACHES: High-level approaches and resources that requires execution of multiple higher-tier methods to successfully complete. These are the core execution roadmaps for Tech Builder growth milestones. Tech Seeker solution adoption stages and the SocioTechnical		STRATEGIC PLANNING			GROUP 2 SOLUTION DESIGN + DEVELOPMENT			SOLUTION ADOPTION + LIFECYCLE PLANNING			MARKET ANALYSIS + DEVELOPMENT			USER + WORKFORCE ANALYSIS			PROCESS DESIGN + IMPROVEMENT		

